

How to Outperform in Inventory Management

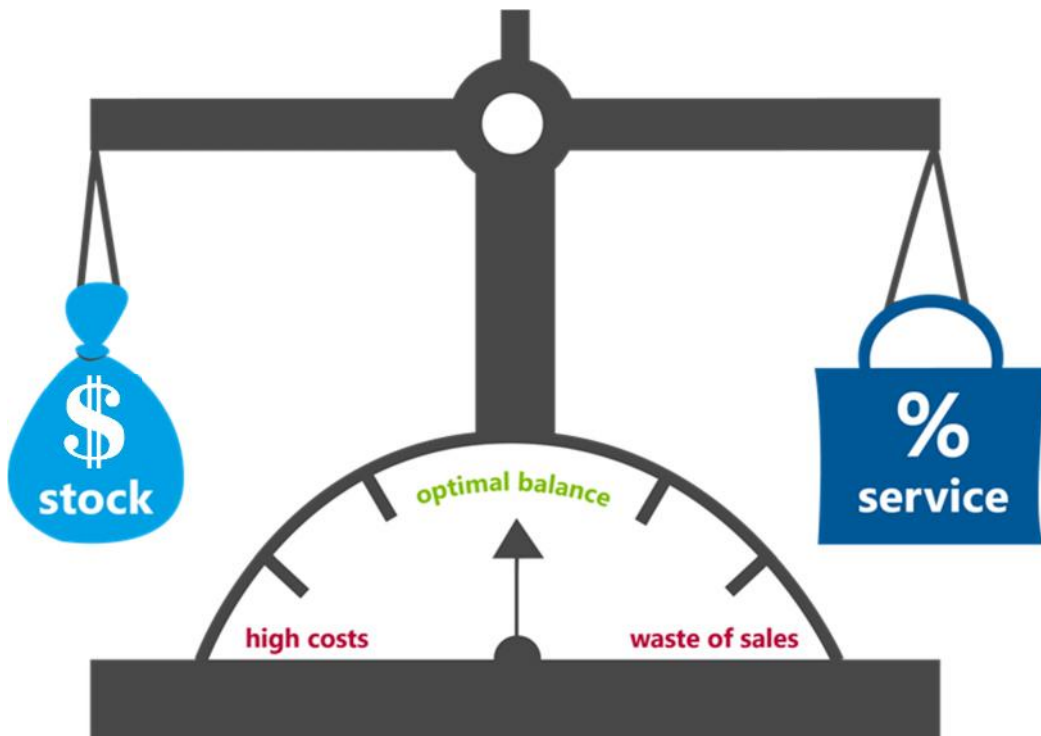
From Strategy to Operation



AXUG
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How do we get the right balance in Inventory

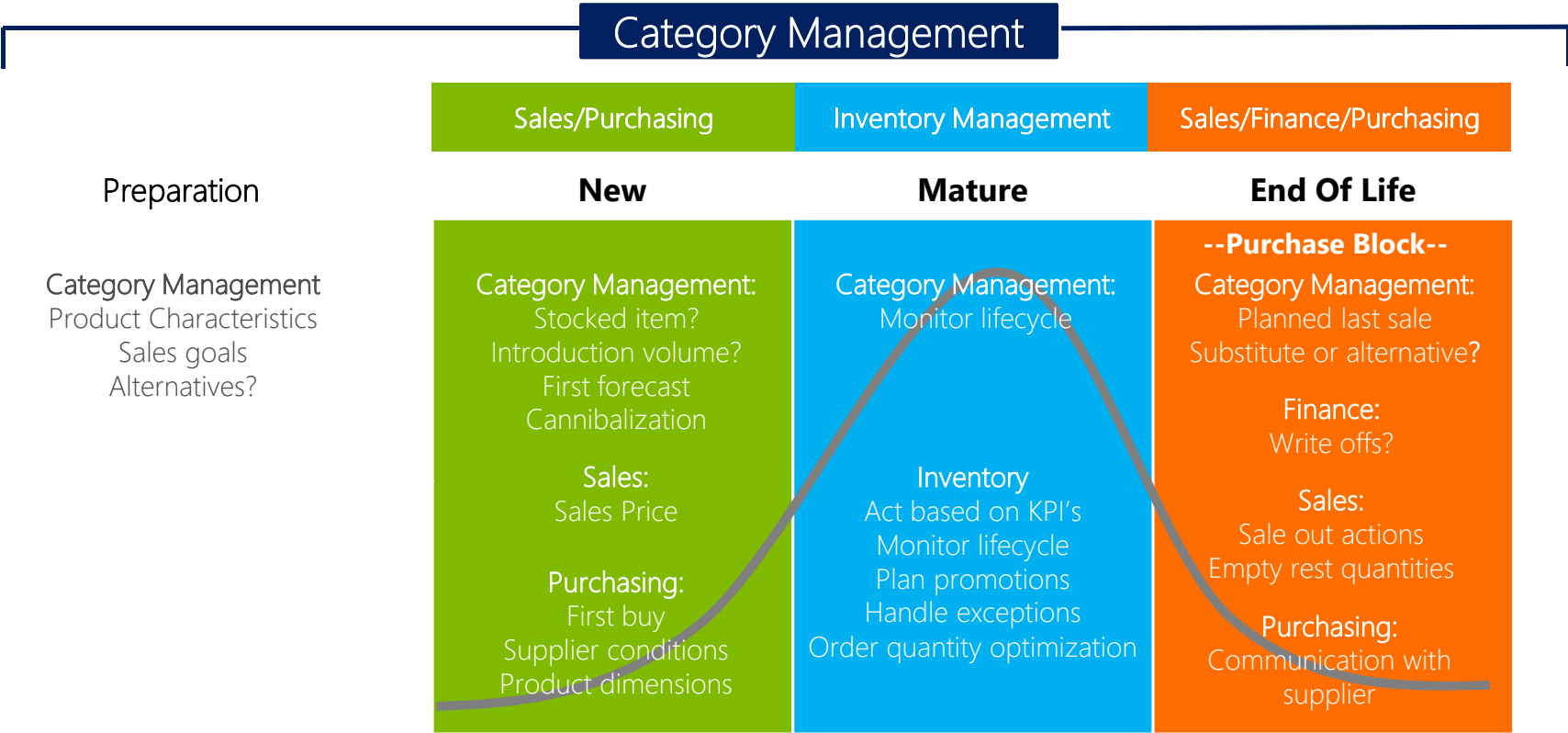


*"Finding the right **balance** between inventory level and service level for the customer is complex"*

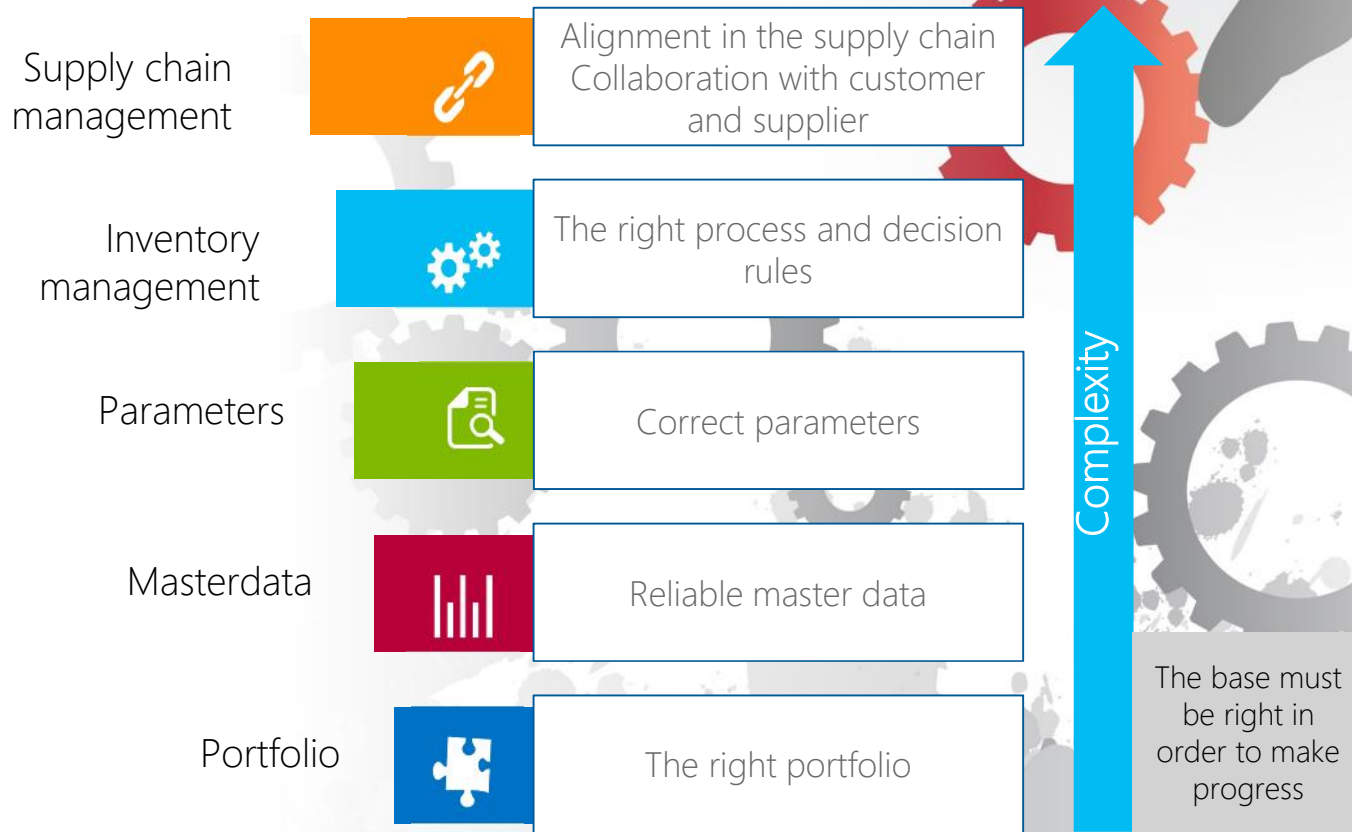
From strategy to Operation

- 1 *Understand the Strategy and translate it to the Operation*
- 2 *Work with clean, updated data/ parameters, and implement business rules for dynamic inventory management*
- 3 *Utilize software to support these business processes that maintain the right balance in inventory*

Life Cycle Management: the inventory department is primarily responsible for the mature phase of the Product Life Cycle



The Slimstock building blocks model, is the basis for dynamic inventory management execution



Help your execution outperform with the right processes in place

The Portfolio Index helps companies to determine whether or not items should be in the assortment

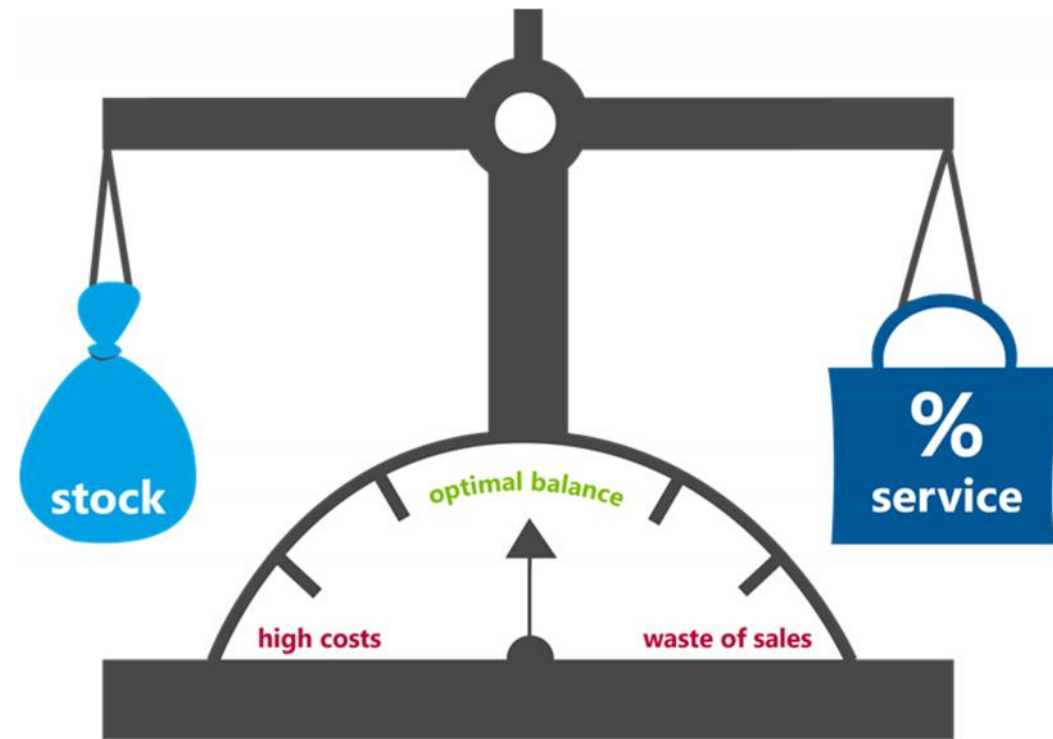
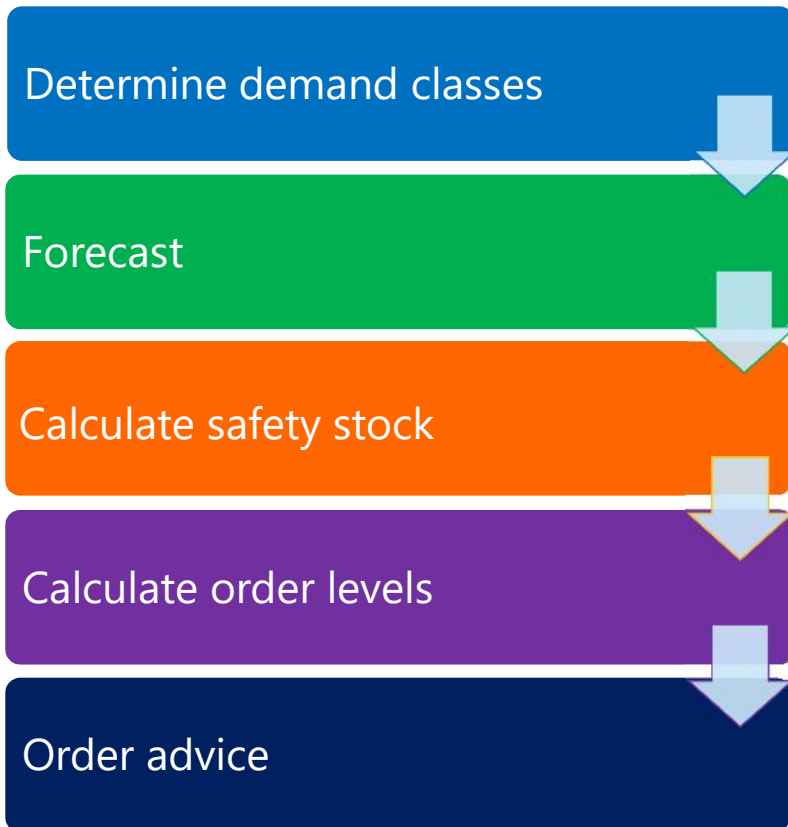
** For a dynamic assortment this should be done frequently*



Criteria	Product Group Boundaries	Weight	Score Example	Index Score
Turnover	> \$ 10,000	20	\$ 4,000	0
Gross margin	> 20%	10	35%	10
# of customers	> 10 per year	20	33	20
# of orders	> 50 orders	15	30	0
Replacement	No	20	no	20
# of order lines	> 50 order lines	10	45	0
Supplier	Top 50	5	No	0
		100		50

Score 0-20	Phase out
Score 20-50	Analyses, make it better
Score 50-100	No problem

Five simple steps to order advice



Slimstock is all about inventory optimization

>23 Years of Experience



Leader in Inventory Optimization



ERP Agnostic



Customer Driven Development




Specialists in Forecasting and Inventory Management since 1993

Nearly 700 customers



Retention rate 96%



+/-100 new projects a year



>5,000 certified Slim4 users





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